

General Motors Automotive Financial Statistics (Unaudited)
Market Share

Years Ended December 31,	2006	2005	2004	2003	2002	2001	2000	1999	1998
GMNA									
United States									
Cars	20.7%	22.6%	24.9%	25.7%	25.4%	26.9%	28.6%	29.8%	30.2%
Trucks	27.1%	28.5%	29.0%	30.0%	31.0%	29.2%	27.0%	27.8%	27.4%
Total United States	24.2%	25.9%	27.2%	28.0%	28.3%	28.1%	27.8%	28.8%	28.8%
Canada	25.3%	28.0%	28.3%	28.0%	30.1%	29.4%	29.9%	30.9%	30.0%
Mexico	20.8%	21.5%	21.7%	21.8%	22.9%	21.7%	24.4%	25.5%	26.3%
Other North America	5.5%	7.6%	4.2%	3.7%	4.9%	4.4%	6.2%	7.5%	10.5%
Total North America	23.8%	25.5%	26.7%	27.4%	27.9%	27.6%	27.6%	28.5%	28.5%
GME									
Germany	10.1%	10.8%	10.6%	10.4%	10.2%	11.4%	11.7%	13.2%	13.6%
United Kingdom	14.3%	14.7%	13.9%	13.7%	12.7%	12.7%	13.5%	13.6%	12.9%
Other West Europe	8.2%	8.4%	8.6%	8.8%	8.2%	8.7%	8.5%	8.9%	8.7%
Total West Europe	9.6%	10.0%	9.9%	10.0%	9.4%	9.9%	9.9%	10.6%	10.5%
Central/East Europe	7.6%	7.1%	7.2%	5.7%	4.0%	4.0%	5.3%	4.9%	4.5%
Total Europe	9.2%	9.4%	9.4%	9.3%	8.6%	9.1%	9.2%	9.7%	9.6%
GMLAAM									
Argentina	16.5%	17.8%	16.7%	13.4%	12.4%	10.6%	10.5%	10.2%	9.8%
Brazil	21.3%	21.3%	23.1%	23.3%	23.0%	22.5%	21.9%	22.6%	22.0%
Venezuela	26.7%	28.6%	30.9%	30.8%	29.6%	27.1%	24.6%	24.3%	25.4%
Other South America	28.2%	28.6%	28.5%	28.5%	28.8%	26.6%	24.3%	20.7%	20.4%
Total South America	22.3%	22.6%	23.6%	23.6%	23.7%	22.3%	20.5%	19.9%	19.7%
Africa*	13.8%	12.6%	10.2%	9.5%	10.0%	11.2%	13.1%	13.6%	12.3%
Middle East*	8.7%	8.3%	6.9%	5.4%	8.5%	7.8%	9.1%	8.1%	5.6%
Total GMLAAM	17.0%	16.6%	16.0%	15.4%	17.0%	16.8%	16.8%	16.4%	15.5%
GMAP									
Australia	15.4%	17.8%	19.4%	20.4%	22.6%	22.4%	20.0%	20.1%	19.4%
China	12.2%	11.6%	9.4%	8.5%	4.2%	4.2%	3.4%	4.1%	3.8%
Other Asia and Pacific	2.1%	2.0%	1.9%	1.9%	2.5%	2.5%	2.4%	2.3%	2.7%
Total GMAP	6.5%	5.9%	5.2%	4.9%	4.1%	4.0%	3.7%	3.8%	4.1%
Total Worldwide	13.5%	14.1%	14.3%	14.6%	14.8%	15.0%	15.0%	15.6%	15.5%
Other U.S. Data									
Years Ended December 31,	2006	2005	2004	2003	2002	2001	2000	1999	1998
U.S. Retail Share of Industry ⁽¹⁾	22.2%	23.7%	24.9%	26.5%	27.1%	27.0%	26.5%	27.6%	27.6%
U.S. Fleet Share of Industry ⁽¹⁾	32.5%	35.0%	38.3%	36.1%	33.5%	32.8%	34.9%	35.3%	34.4%
U.S. Fleet % of Total ⁽²⁾	26.9%	25.9%	24.5%	21.1%	18.8%	18.4%	21.2%	20.0%	20.3%

*Reclass in 2003

(1) Source: R.L. Polk Registrations

(2) Calculated by dividing total U.S. fleet deliveries by total U.S. deliveries